(Scale All Share, Telecom/Internet, CLIQ GR)



Buy		Value Indicators:		Warburg ESG Risk Score: ESG Score (MSCI based):	2.6 3.0	Description:	
EUR 52.00	(EUR 50.00)	501.	01.00	Balance Sheet Score: Market Liquidity Score:	3.8 1.0	Direct marketer of streaming entertainment services	
		Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2021e
		Market cap:	163.7	Freefloat	83.0 %	Beta:	1.3
Price	EUR 26.45	No. of shares (m):	6.2	Management	17.0 %	Price / Book:	2.7 x
Upside	96.6 %	EV:	151.2			Equity Ratio:	74 %
		Freefloat MC:	135.9				
		Ø Trad. Vol. (30d):	729.29 th				

Strong Q2; More members; Optimistic outlook

Stated Figure	s Q2/2021	:						Comment on Figures:
in EUR m	Q2/21	Q2/21e	Q2/20	yoy	6M/21	6M/20	yoy	• Cliq Digital AG today (03.08.21) announced the business figures for the
Sales	33.1	31.9	27.0	22.8%	63.2	47.2	34.0%	first half and the second quarter of 2021. These slightly exceeded expectations and showed high growth in all
EBITDA margin	6.3 18.9%	5.5 17.2%	4.1 15.4%	51.1%	11.6 18.3%	6.3 13.5%	82.6%	important key figures.
EBIT margin	6.0 18.1%	5.3 16.6%	4.0 14.8%	49.4%	11.1 17.6%	6.0 12.6%	86.5%	

The robust development in the US market was again responsible for the strong results. The revenue proportion of this region in the first six months increased from 42% (H1 2020) to 49% in the reported period. There was also clear progress in credit card payments (with attractive margins). The share of this payment type increased from 51% (H1 2020) to 67%. Thus, the growth drivers of the last periods again proved to be decisive in the reported quarter. The activities in Europe also grew at a double-digit rate. The effects of the introduction of the company's own, direct media buying to Europe have already become noticeable since the beginning of the year. Cliq has also made good progress in the area of new content. With games, a new content category was introduced in the context of a further improvement of content in general and, just last week, the broadcasting rights for the Italian Serie B were secured.

The company also plans first activities by its M&A team and a next new organic market entry. Potential value effects from inorganic transactions are not yet taken into account for the calculation of the PT. Both aspects also lay the foundation for good figures and interesting news-flow in the coming quarters.

On the basis of a slight increase in the forecasts, the share continues to be rated Buy with a slightly higher price target of EUR 52 (50).

Changes in E	stimates:					
FY End: 31.12. in EUR m	2021e (old)	+/-	2022e (old)	+ / -	2023e (old)	+/-
Sales	142.0	0.7 %	157.6	0.7 %	175.0	0.7 %
EBITDA	22.0	7.2 %	25.5	5.7 %	29.9	3.1 %
EBIT	20.9	7.6 %	24.3	5.9 %	28.5	3.2 %
EPS	2.32	4.3 %	2.73	4.0 %	3.22	1.9 %

Comment on Changes:

- The half-yearly figures presented make it appear realistic that the year will follow a somewhat better course.
- This does not take inorganic activities or a rapid success in converting the European business structure towards own media buying into account.



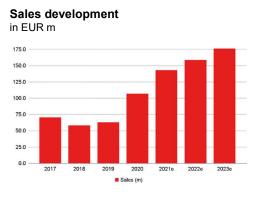
Rel. Performance vs Sc	ale All
1 month:	2.2 %
6 months:	24.4 %
Year to date:	31.0 %
Trailing 12 months:	106.8 %

Company events:	
02.11.21	Q3

FY End: 31.12.	CAGR							
in EUR m	(20-23e)	2017	2018	2019	2020	2021e	2022e	2023e
Sales	18.1 %	70.5	58.2	63.1	107.0	143.0	158.7	176.2
Change Sales yoy		8.0 %	-17.5 %	8.5 %	69.4 %	33.7 %	11.0 %	11.0 %
EBITDA	24.6 %	26.1	3.9	5.7	16.0	23.6	27.0	30.8
Margin		37.1 %	6.6 %	9.1 %	14.9 %	16.5 %	17.0 %	17.5 %
EBIT	24.6 %	5.2	3.0	4.8	15.2	22.5	25.7	29.4
Margin		7.3 %	5.1 %	7.6 %	14.2 %	15.7 %	16.2 %	16.7 %
Net income	43.9 %	3.3	2.2	2.2	7.2	15.7	18.5	21.3
EPS	41.4 %	0.53	0.35	0.35	1.16	2.42	2.84	3.28
EPS adj.	41.4 %	0.53	0.35	0.35	1.16	2.42	2.84	3.28
DPS	44.9 %	0.00	0.00	0.28	0.46	1.00	1.20	1.40
Dividend Yield		n.a.	n.a.	11.3 %	5.0 %	3.8 %	4.5 %	5.3 %
FCFPS		1.13	0.53	0.50	2.28	2.61	2.80	3.24
FCF / Market cap		15.2 %	10.5 %	20.1 %	24.8 %	9.9 %	10.6 %	12.3 %
EV / Sales		0.7 x	0.7 x	0.4 x	0.5 x	1.1 x	0.9 x	0.8 x
EV / EBITDA		2.0 x	10.1 x	4.5 x	3.7 x	6.8 x	5.5 x	4.4 x
EV / EBIT		10.0 x	13.0 x	5.4 x	3.8 x	7.1 x	5.8 x	4.6 x
P/E		14.1 x	14.3 x	7.1 x	7.9 x	10.9 x	9.3 x	8.1 x
P / E adj.		14.1 x	14.3 x	7.1 x	7.9 x	10.9 x	9.3 x	8.1 x
FCF Potential Yield		13.1 %	7.5 %	21.0 %	19.3 %	10.5 %	12.7 %	16.0 %
Net Debt		5.5	7.9	9.8	1.6	-12.5	-24.2	-37.5
ROE		7.3 %	4.6 %	4.8 %	15.0 %	27.5 %	26.5 %	25.9 %
ROCE (NOPAT)		7.3 %	4.9 %	8.6 %	19.4 %	29.3 %	33.4 %	38.1 %
Guidance:	Revenues at le	east EUR 14	0m, EBITDA	22m				

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EBIT development
in EUR m

300
275
250
225
200
175
150
125
100
7.5
5.0
2017
2018
2019
2020
2021e
2022e
2023e

Source: Warburg Research

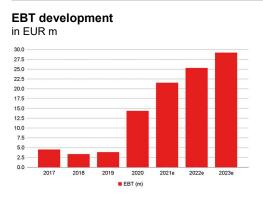
Source: Warburg Research

Company Background

- Provider of streaming entertainment with its own payment platform.
- These are offered via direct marketing (subscription models).
- The company is evolving into a competitor of companies such as Glu and Gameloft and from a provider of simple mobile subscription products into a provider of streaming entertainment services.
- The company is offering a wide range of digital streaming entertainment products (e. g. movies, music, games, e-books/audio-books, sports) to consumers worldwide

Competitive Quality

- Cliq operates in a very fast-moving market, strongly influenced by regulation and competition.
- Successful product licensing, fast adaptation to markets, proprietary technologies, international presence / scaling, various payment modes and a wide range of products allow Cliq to stand out from the competition.
- Cliq's board and management have many years of industry experience.



Source: Warburg Research

Net income development in EUR m

■ Net income (m)

Source: Warburg Research

2018



DCF model														
	Detaile	d forecas	t period				7	ransition	al period					Term. Value
Figures in EUR m	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	
Sales	143.0	158.7	176.2	195.6	215.1	230.2	241.7	248.9	256.4	264.1	272.0	280.2	288.6	
Sales change	33.7 %	11.0 %	11.0 %	11.0 %	10.0 %	7.0 %	5.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	-1.0 %
EBIT	22.5	25.7	29.4	32.3	36.6	39.1	41.1	42.3	43.6	44.9	46.2	47.6	49.1	
EBIT-margin	15.7 %	16.2 %	16.7 %	16.5 %	17.0 %	17.0 %	17.0 %	17.0 %	17.0 %	17.0 %	17.0 %	17.0 %	17.0 %	
Tax rate (EBT)	26.0 %	27.0 %	27.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	
NOPAT	16.6	18.8	21.5	23.2	26.3	28.2	29.6	30.5	31.4	32.3	33.3	34.3	35.3	
Depreciation	1.1	1.3	1.4	1.6	1.7	1.8	1.9	2.0	2.1	2.1	2.2	2.2	2.3	
in % of Sales	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-1.3	0.2	0.2	-0.3	-1.6	0.3	0.2	0.1	0.1	0.2	0.2	0.2	0.2	
- Capex	1.2	1.3	1.4	1.6	1.7	1.8	1.9	2.0	2.1	2.1	2.2	2.2	2.3	
Capex in % of Sales	0.9 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %	
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	17.8	18.5	21.2	23.6	27.9	27.9	29.4	30.3	31.2	32.2	33.1	34.1	35.2	36
PV of FCF	17.3	16.6	17.5	17.9	19.5	17.9	17.4	16.5	15.6	14.8	14.1	13.3	12.6	135
share of PVs		14.87 %						46.14	1 %					38.99 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:		Present values 2033e	211		
				Terminal Value	135		
Debt ratio	0.00 %	Financial Strength	1.30	Financial liabilities	7		
Cost of debt (after tax)	2.1 %	Liquidity (share)	1.30	Pension liabilities	0		
Market return	7.00 %	Cyclicality	1.30	Hybrid capital	0		
Risk free rate	1.50 %	Transparency	1.30	Minority interest	7		
		Others	1.30	Market val. of investments	0		
				Liquidity	5	No. of shares (m)	6.5
WACC	8.65 %	Beta	1.30	Equity Value	338	Value per share (EUR)	51.86

rminal Grow 1.75 % -1.5	- •													
1.75 % <i>-</i> 1.5	0.0/ 4.05.0/							Delta EBIT	-margin					
	00 % -1.25 %	-1.00 %	-0.75 %	-0.50 %	-0.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
45.10 4	5.45 45.82	46.20	46.60	47.03	47.47	1.48	9.6 %	41.98	43.39	44.79	46.20	47.61	49.01	50.42
47.60 48	8.01 48.44	48.88	49.35	49.85	50.37	1.39	9.2 %	44.43	45.91	47.40	48.88	50.37	51.86	53.34
48.95 49	9.39 49.85	50.33	50.84	51.38	51.94	1.35	8.9 %	45.75	47.28	48.80	50.33	51.86	53.39	54.92
50.37 50	0.84 51.34	51.86	52.41	52.99	53.61	1.30	8.7 %	47.14	48.71	50.29	51.86	53.44	55.01	56.58
51.86 52	2.37 52.91	53.48	54.08	54.71	55.38	1.25	8.4 %	48.61	50.23	51.86	53.48	55.10	56.72	58.34
53.43 53	3.99 54.57	55.18	55.83	56.52	57.25	1.21	8.1 %	50.17	51.84	53.51	55.18	56.86	58.53	60.20
56.84 57	7.50 58.18	58.91	59.68	60.50	61.37	1.12	7.7 %	53.57	55.35	57.13	58.91	60.69	62.48	64.26
5	50.37 5 51.86 5 53.43 5	50.37 50.84 51.34 51.86 52.37 52.91 53.43 53.99 54.57	50.37 50.84 51.34 51.86 51.86 52.37 52.91 53.48 53.43 53.99 54.57 55.18	50.37 50.84 51.34 51.86 52.41 51.86 52.37 52.91 53.48 54.08 53.43 53.99 54.57 55.18 55.83	50.37 50.84 51.34 51.86 52.41 52.99 51.86 52.37 52.91 53.48 54.08 54.71 53.43 53.99 54.57 55.18 55.83 56.52	50.37 50.84 51.34 51.86 52.41 52.99 53.61 51.86 52.37 52.91 53.48 54.08 54.71 55.38 53.43 53.99 54.57 55.18 55.83 56.52 57.25	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 %	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 48.71 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 50.23 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17 51.84	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 48.71 50.29 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 50.23 51.86 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17 51.84 53.51	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 48.71 50.29 51.86 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 50.23 51.86 53.48 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17 51.84 53.51 55.18	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 48.71 50.29 51.86 53.44 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 50.23 51.86 53.48 55.10 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17 51.84 53.51 55.18 56.86	50.37 50.84 51.34 51.86 52.41 52.99 53.61 1.30 8.7 % 47.14 48.71 50.29 51.86 53.44 55.01 51.86 52.37 52.91 53.48 54.08 54.71 55.38 1.25 8.4 % 48.61 50.23 51.86 53.48 55.10 56.72 53.43 53.99 54.57 55.18 55.83 56.52 57.25 1.21 8.1 % 50.17 51.84 53.51 55.18 56.86 58.53

- Digital value-added services are subject to risks due to a fast-moving market and potential regulation.
- The risks are, however, mitigated due to the diversification in country and content categories.
- In the medium term, further growth and scaling margins are expected.
- In the terminal value, however, negative growth is assumed.
- This takes account of the fact that regulation can significantly restrict the business model in the long term.

Cliq Digital



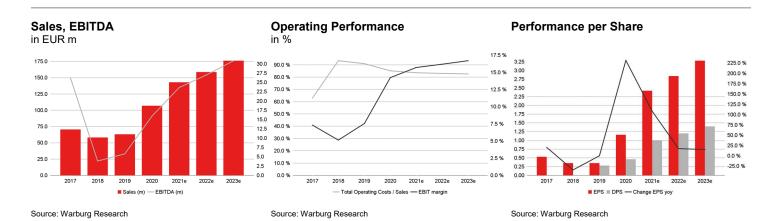
Valuation							
	2017	2018	2019	2020	2021e	2022e	2023e
Price / Book	1.0 x	0.7 x	0.4 x	1.1 x	2.7 x	2.3 x	1.9 x
Book value per share ex intangibles	-0.96	-0.28	-0.72	0.27	2.24	4.08	6.16
EV / Sales	0.7 x	0.7 x	0.4 x	0.5 x	1.1 x	0.9 x	0.8 x
EV / EBITDA	2.0 x	10.1 x	4.5 x	3.7 x	6.8 x	5.5 x	4.4 x
EV / EBIT	10.0 x	13.0 x	5.4 x	3.8 x	7.1 x	5.8 x	4.6 x
EV / EBIT adj.*	10.0 x	13.0 x	5.4 x	3.8 x	7.1 x	5.8 x	4.6 x
P/FCF	6.6 x	9.5 x	5.0 x	4.0 x	10.1 x	9.4 x	8.2 x
P/E	14.1 x	14.3 x	7.1 x	7.9 x	10.9 x	9.3 x	8.1 x
P / E adj.*	14.1 x	14.3 x	7.1 x	7.9 x	10.9 x	9.3 x	8.1 x
Dividend Yield	n.a.	n.a.	11.3 %	5.0 %	3.8 %	4.5 %	5.3 %
FCF Potential Yield (on market EV)	13.1 %	7.5 %	21.0 %	19.3 %	10.5 %	12.7 %	16.0 %
*Adjustments made for: -							



Consolidated profit & loss							
In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Sales	70.5	58.2	63.1	107.0	143.0	158.7	176.2
Change Sales yoy	8.0 %	-17.5 %	8.5 %	69.4 %	33.7 %	11.0 %	11.0 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	70.5	58.2	63.1	107.0	143.0	158.7	176.2
Material expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Personnel expenses	8.8	8.4	8.5	13.7	17.2	18.3	19.4
Other operating income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other operating expenses	35.6	45.9	48.9	77.3	102.2	113.5	126.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	26.1	3.9	5.7	16.0	23.6	27.0	30.8
Margin	37.1 %	6.6 %	9.1 %	14.9 %	16.5 %	17.0 %	17.5 %
Depreciation of fixed assets	0.2	0.1	0.1	0.1	0.1	0.2	0.2
EBITA	26.0	3.7	5.6	15.9	23.5	26.8	30.7
Amortisation of intangible assets	20.8	0.7	8.0	0.6	1.0	1.1	1.2
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	5.2	3.0	4.8	15.2	22.5	25.7	29.4
Margin	7.3 %	5.1 %	7.6 %	14.2 %	15.7 %	16.2 %	16.7 %
EBIT adj.	5.2	3.0	4.8	15.2	22.5	25.7	29.4
Interest income	0.1	8.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.7	0.4	0.9	0.8	0.9	0.4	0.2
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	4.5	3.4	3.9	14.4	21.6	25.3	29.2
Margin	6.4 %	5.8 %	6.1 %	13.4 %	15.1 %	15.9 %	16.6 %
Total taxes	1.2	0.4	0.0	4.0	5.6	6.8	7.9
Net income from continuing operations	3.4	3.0	3.9	10.4	15.9	18.5	21.3
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	3.4	3.0	3.9	10.4	15.9	18.5	21.3
Minority interest	0.1	8.0	1.7	3.3	0.2	0.0	0.0
Net income	3.3	2.2	2.2	7.2	15.7	18.5	21.3
Margin	4.7 %	3.7 %	3.5 %	6.7 %	11.0 %	11.6 %	12.1 %
Number of shares, average	6.2	6.2	6.4	6.2	6.5	6.5	6.5
EPS	0.53	0.35	0.35	1.16	2.42	2.84	3.28
EPS adj.	0.53	0.35	0.35	1.16	2.42	2.84	3.28
*Adjustments made for:							

Guidance: Revenues at least EUR 140m, EBITDA 22m

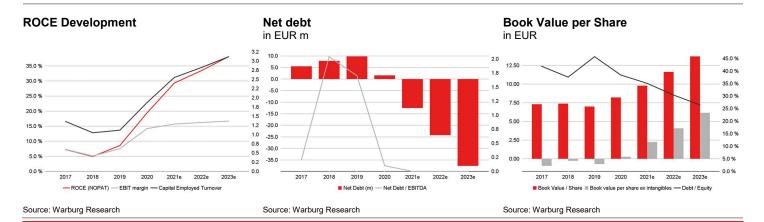
Financial Ratios							
	2017	2018	2019	2020	2021e	2022e	2023e
Total Operating Costs / Sales	62.9 %	93.4 %	90.9 %	85.1 %	83.5 %	83.0 %	82.5 %
Operating Leverage	1.9 x	2.4 x	7.1 x	3.2 x	1.4 x	1.3 x	1.3 x
EBITDA / Interest expenses	36.3 x	8.9 x	6.3 x	19.3 x	26.2 x	67.5 x	154.2 x
Tax rate (EBT)	25.5 %	10.9 %	-0.7 %	27.5 %	26.0 %	27.0 %	27.0 %
Dividend Payout Ratio	0.0 %	0.0 %	46.0 %	27.3 %	40.8 %	42.3 %	42.7 %
Sales per Employee	671,690	619,223	671,660	1,018,600	1,300,000	1,221,000	1,355,310





Consolidated balance sheet							
In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Assets							
Goodwill and other intangible assets	52.6	48.8	49.3	49.1	49.1	49.1	49.1
thereof other intangible assets	5.0	0.7	1.0	1.1	1.1	1.1	1.1
thereof Goodwill	47.3	47.9	48.1	47.8	47.8	47.8	47.8
Property, plant and equipment	0.3	1.3	0.7	2.2	2.3	2.3	2.4
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	52.8	50.1	50.0	51.3	51.4	51.5	51.5
Inventories	0.0	0.0	0.0	0.0	0.3	0.3	0.4
Accounts receivable	5.1	6.5	8.2	9.1	9.4	10.0	10.6
Liquid assets	0.2	1.3	1.3	4.9	19.8	31.5	44.8
Other short-term assets	7.9	7.8	8.5	11.7	11.7	11.7	11.7
Current assets	13.2	15.7	18.1	25.7	41.2	53.5	67.5
Total Assets	66.1	65.7	68.1	77.0	92.6	105.0	119.0
Liabilities and shareholders' equity							
Subscribed capital	6.2	6.2	6.2	6.2	6.2	6.2	6.2
Capital reserve	46.6	46.6	46.6	46.6	46.6	46.6	46.6
Retained earnings	-6.4	-5.8	-8.1	-2.8	10.1	22.1	35.6
Other equity components	0.0	0.0	0.0	0.8	8.0	0.8	0.8
Shareholders' equity	46.5	47.0	44.7	50.8	63.7	75.7	89.2
Minority interest	0.1	8.0	2.0	4.8	4.8	4.8	4.8
Total equity	46.6	47.8	46.7	55.7	68.6	80.5	94.0
Provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	5.7	9.2	11.1	6.5	7.3	7.3	7.3
Short-term financial liabilities	5.7	8.1	9.9	0.4	5.0	5.0	5.0
Accounts payable	2.1	2.3	2.3	2.0	3.9	4.3	4.8
Other liabilities	11.7	6.5	7.9	12.8	12.8	12.8	12.8
Liabilities	19.5	17.9	21.3	21.3	24.0	24.4	24.9
Total liabilities and shareholders' equity	66.1	65.7	68.1	77.0	92.6	105.0	119.0

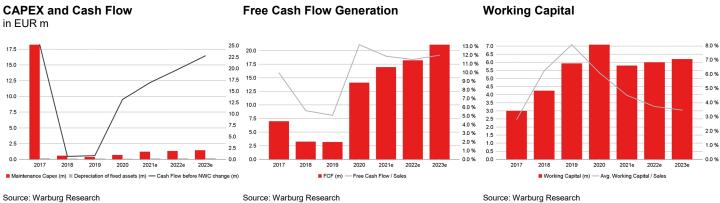
Financial Ratios							
	2017	2018	2019	2020	2021e	2022e	2023e
Efficiency of Capital Employment							
Operating Assets Turnover	21.4 x	10.5 x	9.5 x	11.5 x	17.7 x	19.1 x	20.6 x
Capital Employed Turnover	1.4 x	1.0 x	1.1 x	1.9 x	2.6 x	2.8 x	3.1 x
ROA	6.2 %	4.3 %	4.4 %	13.9 %	30.6 %	35.9 %	41.4 %
Return on Capital							
ROCE (NOPAT)	7.3 %	4.9 %	8.6 %	19.4 %	29.3 %	33.4 %	38.1 %
ROE	7.3 %	4.6 %	4.8 %	15.0 %	27.5 %	26.5 %	25.9 %
Adj. ROE	7.3 %	4.6 %	4.8 %	15.0 %	27.5 %	26.5 %	25.9 %
Balance sheet quality							
Net Debt	5.5	7.9	9.8	1.6	-12.5	-24.2	-37.5
Net Financial Debt	5.5	7.9	9.8	1.6	-12.5	-24.2	-37.5
Net Gearing	11.8 %	16.5 %	21.0 %	2.9 %	-18.3 %	-30.1 %	-39.9 %
Net Fin. Debt / EBITDA	21.1 %	204.0 %	170.3 %	10.0 %	n.a.	n.a.	n.a.
Book Value / Share	7.3	7.4	7.0	8.2	9.8	11.6	13.7
Book value per share ex intangibles	-1.0	-0.3	-0.7	0.3	2.2	4.1	6.2





Consolidated cash flow statement							
In EUR m	2017	2018	2019	2020	2021e	2022e	2023
Net income	3.4	3.0	3.0	7.2	15.7	18.5	21.3
Depreciation of fixed assets	0.2	0.1	0.1	0.1	0.1	0.2	0.2
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	20.8	0.7	0.8	0.6	1.0	1.1	1.2
Increase/decrease in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other non-cash income and expenses	0.9	-3.2	-3.2	5.2	0.0	0.0	0.0
Cash Flow before NWC change	25.2	0.6	0.8	13.2	16.9	19.7	22.7
Increase / decrease in inventory	0.0	0.0	0.0	0.0	-0.3	0.0	-0.1
Increase / decrease in accounts receivable	0.0	-1.4	-1.7	1.6	-0.3	-0.6	-0.6
Increase / decrease in accounts payable	-2.1	0.1	0.0	0.0	1.9	0.4	0.5
Increase / decrease in other working capital positions	2.0	4.5	4.5	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	0.0	3.2	2.8	1.6	1.3	-0.2	-0.2
Net cash provided by operating activities [1]	25.2	3.8	3.6	14.8	18.2	19.5	22.5
Investments in intangible assets	-18.1	-0.5	-0.4	-0.5	-1.0	-1.1	-1.2
Investments in property, plant and equipment	-0.1	0.0	0.0	-0.2	-0.2	-0.2	-0.2
Payments for acquisitions	-1.7	-0.9	-0.9	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	-20.0	-1.5	-1.3	-0.7	-1.2	-1.3	-1.4
Change in financial liabilities	-0.1	-3.2	-3.2	-1.5	0.8	0.0	0.0
Dividends paid	0.0	0.0	0.0	-2.1	-2.8	- 6.5	-7.8
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	-0.5	-0.5	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	-0.1	-3.6	-3.6	-3.6	-2.1	-6.5	-7.8
Change in liquid funds [1]+[2]+[3]	5.1	-1.2	-1.3	10.5	14.9	11.7	13.3
Effects of exchange-rate changes on cash	-0.1	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	5.1	-1.1	-9.6	0.9	19.8	31.5	44.8

Financial Ratios							
	2017	2018	2019	2020	2021e	2022e	2023e
Cash Flow							
FCF	7.0	3.3	3.2	14.1	17.0	18.2	21.1
Free Cash Flow / Sales	9.9 %	5.6 %	5.0 %	13.2 %	11.9 %	11.5 %	12.0 %
Free Cash Flow Potential	6.8	2.9	5.4	11.3	16.8	18.8	21.5
Free Cash Flow / Net Profit	213.3 %	151.2 %	144.1 %	197.0 %	107.7 %	98.6 %	98.9 %
Interest Received / Avg. Cash	72.7 %	108.1 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	8.8 %	5.8 %	8.9 %	9.4 %	13.0 %	5.5 %	2.7 %
Management of Funds							
Investment ratio	25.8 %	1.0 %	0.6 %	0.7 %	0.9 %	0.8 %	0.8 %
Maint. Capex / Sales	25.8 %	1.0 %	0.6 %	0.7 %	0.9 %	0.8 %	0.8 %
Capex / Dep	86.8 %	67.3 %	38.4 %	93.6 %	106.4 %	104.5 %	102.8 %
Avg. Working Capital / Sales	2.8 %	6.2 %	8.1 %	6.1 %	4.5 %	3.7 %	3.5 %
Trade Debtors / Trade Creditors	241.2 %	286.8 %	361.2 %	455.6 %	241.0 %	232.6 %	220.8 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	0.0 x	0.0 x	0.0 x
Receivables collection period (days)	27	41	47	31	24	23	22
Payables payment period (days)	n.a.						
Cash conversion cycle (Days)	n.a.						



Source: Warburg Research Source: Warburg Research



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Cliq Digital	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A0HHJR3.htm



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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.					
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.					
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.					
"_ "	Rating suspended:	The available information currently does not permit an evaluation of the company.					

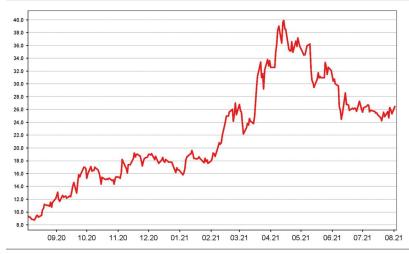
WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING					
Rating	Number of stocks	% of Universe			
Buy	151	71			
Hold	56	26			
Sell	4	2			
Rating suspended	2	1			
Total	213	100			

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	42	81
Hold	8	15
Sell	0	0
Rating suspended	2	4
Total	52	100

PRICE AND RATING HISTORY CLIQ DIGITAL AS OF 03.08.2021



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



EQUITIES			
Matthias Rode Head of Equities	+49 40 3282-2678 mrode@mmwarburg.com		
RESEARCH	mode@mmasarg.com		
Michael Heider	+49 40 309537-280	Philipp Kaiser	+49 40 309537-260
Head of Research	mheider@warburg-research.com	Real Estate	pkaiser@warburg-research.com
Henner Rüschmeier Head of Research	+49 40 309537-270 hrueschmeier@warburg-research.com	Thilo Kleibauer Retail, Consumer Goods	+49 40 309537-257 tkleibauer@warburg-research.com
Stefan Augustin	+49 40 309537-168	Eggert Kuls	+49 40 309537-256
Cap. Goods, Engineering Jan Bauer	saugustin@warburg-research.com +49 40 309537-155	Engineering Andreas Pläsier	ekuls@warburg-research.com +49 40 309537-246
Renewables	jbauer@warburg-research.com	Banks, Financial Services	aplaesier@warburg-research.com
Jonas Blum Telco, Media, Construction	+49 40 309537-240 jblum@warburg-research.com	Malte Schaumann Technology	+49 40 309537-170 mschaumann@warburg-research.com
Christian Cohrs Industrials & Transportation	+49 40 309537-175 ccohrs@warburg-research.com	Oliver Schwarz Chemicals, Agriculture	+49 40 309537-250 oschwarz@warburg-research.com
Dr. Christian Ehmann	+49 40 309537-167	Simon Stippig	+49 40 309537-265
BioTech, Life Science	cehmann@warburg-research.com	Real Estate	sstippig@warburg-research.com
Felix Ellmann	+49 40 309537-120	Cansu Tatar	+49 40 309537-248
Software, IT Jörg Philipp Frey	fellmann@warburg-research.com +49 40 309537-258	Cap. Goods, Engineering Marc-René Tonn	ctatar@warburg-research.com +49 40 309537-259
Retail, Consumer Goods	jfrey@warburg-research.com	Automobiles, Car Suppliers	mtonn@warburg-research.com
Marius Fuhrberg	+49 40 309537-185	Robert-Jan van der Horst	+49 40 309537-290
Financial Services Mustafa Hidir	mfuhrberg@warburg-research.com +49 40 309537-230	Technology Andreas Wolf	rvanderhorst@warburg-research.com +49 40 309537-140
Automobiles, Car Suppliers	mhidir@warburg-research.com	Software, IT	awolf@warburg-research.com
Ulrich Huwald	+49 40 309537-255		
Health Care, Pharma	uhuwald@warburg-research.com		
INSTITUTIONAL EQUI	TY SALES		
Marc Niemann	+49 40 3282-2660	Maximilian Martin	+49 69 5050-7413
Head of Equity Sales, Germany	mniemann@mmwarburg.com	Austria, Poland	mmartin@mmwarburg.com
Klaus Schilling Head of Equity Sales, Germany	+49 69 5050-7400 kschilling@mmwarburg.com	Christopher Seedorf Switzerland	+49 40 3282-2695 cseedorf@mmwarburg.com
Tim Beckmann	+49 40 3282-2665		
United Kingdom	tbeckmann@mmwarburg.com		
Lea Bogdanova United Kingdom, Ireland	+49 69 5050-7411 lbogdanova@mmwarburg.com		
Jens Buchmüller	+49 69 5050-7415		
Scandinavia, Austria	jbuchmueller@mmwarburg.com		
Alexander Eschweiler	+49 40 3282-2669	Sophie Hauer Roadshow/Marketing	+49 69 5050-7417 shauer@mmwarburg.com
Germany, Luxembourg Matthias Fritsch	aeschweiler@mmwarburg.com +49 40 3282-2696	Juliane Niemann	+49 40 3282-2694
United Kingdom	mfritsch@mmwarburg.com	Roadshow/Marketing	jniemann@mmwarburg.com
SALES TRADING			
Oliver Merckel	+49 40 3282-2634	Marcel Magiera	+49 40 3282-2662
Head of Sales Trading Elyaz Dust	omerckel@mmwarburg.com +49 40 3282-2702	Sales Trading Bastian Quast	mmagiera@mmwarburg.com +49 40 3282-2701
Sales Trading	edust@mmwarburg.com	Sales Trading	bquast@mmwarburg.com
Michael Ilgenstein	+49 40 3282-2700	Jörg Treptow	+49 40 3282-2658
Sales Trading	milgenstein@mmwarburg.com	Sales Trading	jtreptow@mmwarburg.com
MACRO RESEARCH Carsten Klude	+49 40 3282-2572	Dr. Christian Jasperneite	+49 40 3282-2439
Macro Research	cklude@mmwarburg.com	Investment Strategy	cjasperneite@mmwarburg.com
Our research can be for	ound under:		
Warburg Research	research.mmwarburg.com/en/index.html	Refinitiv	www.refinitiv.com
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FactSet	www.factset.com		
For access please conta	ct:		
. S. accord pioudo conta			
Andrea Schaper Sales Assistance	+49 40 3282-2632 aschaper@mmwarburg.com	Kerstin Muthig Sales Assistance	+49 40 3282-2703 kmuthig@mmwarburg.com